

# 'Buy local' Procurement Policy

## 1

### 'Buy local' preferential factors

For contracts worth < \$200,000, the City will only seek quotes from local businesses in the first instance<sup>1</sup>



Only when the local business; cannot supply, are deemed not capable, or do not provide value for money, can suppliers from outside of the Gold Coast area be invited to quote and the 'buy local' preferential factors are then applied.



When quotes are issued and /or received from a non-Gold Coast business, preferential factors are applied to local businesses (only), at the next stage of the quotes process.

## 2

### 'Buy local' weighting

#### Local content weightings

15%	Gold Coast business (that has its head office on the Gold Coast)
12%	Branch office on the Gold Coast directly employing a minimum of 10 full-time equivalents (FTEs)
9%	Branch office on the Gold Coast, established for a minimum of six months, directly employing less than 10 FTEs
4%	Adjacent local government (Logan, Scenic Rim, Redland or Tweed Shire) business
2%	Queensland business
1%	Interstate business
0%	Overseas business

#### Gold Coast Awards weightings

2%	A winner of an annual Gold Coast Business Excellence Award/Gold Coast Young Entrepreneurs Award/Gold Coast Women in Business Award, within the past four calendar years
1%	A winner of a monthly Gold Coast Business Excellence Award or a finalist of an annual Gold Coast Young Entrepreneurs Award/Gold Coast Women in Business Award, within the past four calendar years

## 3

### Local pricing advantage

Where a local business is the best priced then that business is awarded the contract. The local pricing advantage is applied only to a Gold Coast business or a business with a branch office employing a minimum of 10 full-time staff as per the following table:

#### Quotes < \$200,000

30%	for contracts < \$50,000
25%	for contracts between \$50,000 and \$100,000
20%	for contracts between \$100,000 and \$200,000

#### Tenders > \$200,000

15%	for contracts < \$1,000,000 per annum
	the pricing advantage does not apply for contracts > \$1,000,000 per annum

<sup>1</sup>Subject to the application of the exceptions listed in the Procurement Policy and Contract Manual